# 203-011075-014

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RECEIVED

CENTRAL AMERICA DISCUSSION AGREEMENT FMC NO. 203-011075-014

ARTICLE 1:

FULL NAME OF THE AGREEMENT

The full name of the Agreement is the Central America Discussion Agreement (the "Agreement").

ARTICLE 2: PURPOSE OF THE AGREEMENT

The purpose of the Agreement is through authorization of discussion, consultation and development of consensus to foster commerce, service and stability in the trade while maintaining the parties freedom of competitive action.

ARTICLE 3: PARTIES TO THE AGREEMENT

The parties to the Agreement are:

### Association Parties

UNITED STATES/CENTRAL AMERICA LINER ASSOCIATION 6565 Taft Street - Suite 201

Hollywood, FL 33024

### Independent Carrier Parties

NEXOS LINE 601 N. 13th Street Tampa, Florida 33602

NORDANA LINE, INC. Suite 1000 Houston, Texas 77008

CONCORDE SHIPPING, INC. 929 Bienville Street New Orleans, Louisiana 70112

TROPICAL SHIPPING AND CONSTRUCTION CO. LTD. 821 Avenue "E" Riviera Beach, FL 33404

CENTRAL AMERICA SHIPPERS, INC. 6095 N.W. 72nd Ave. Miami, FL 33166

GREAT WHITE FLEET, LTD. 250 East Fifth Street Cincinnati, Ohio 45202

NAVIERA CONSOLIDADA 8355 N.W. 53rd Stree Suites 112 and 114

Miami, FL 33166

EMPRESA NAVIERA SANTA 611 Eisenhower Blvd. Suite 215

Fort Lauderdale, Fl 33316

THOMPSON SHIPPING CO., LTD. Box 188 Georgetown Grand Cayman, B.W.I.

NORWEGIAN AMERICAN ENTERPRISES, INC. World Trade Center Two Canal Street Suite 1321 New Orleans, LA 70130 FMC Agreement No.: 011075-014 Effective Date: Tuesday, February 5, 1991

# CENTRAL AMERICA DISCUSSION AGREEMENT FMC NO. 203-011075-014

IN WITNESS WHEREOF, the parties listed below have caused the foregoing Agreement to be executed on their behalf by their respective duly authorized officer or agent.

### ASSOCIATION PARTY Party: UNITED STATES/CENTRAL AMERICA LINER ASSOCIATION By: Kevin J. Keelan Name: Title: Attorney in Fact INDEPENDENT CARRIER PARTIES Party: NORDANA LINE. By: Name: Kevin J. Keelan Title: Attorney in Fact TROPICAL SHIPPING AND CONSTRUCTION CO. LTD. Party: By: Name: Kevin J. Keelan Title: Attorney in Fact CENTRAL AMERICA SHIPPERS, INC. Party: By: Kevin J. Keelan Name: Title: Attorney in Fact Party: NEXOS LINE By: Kevin J. Keelan Name: Title: Attorney in Fact THOMPSON SHIPPING CO., LTD. Party: By:

Title:

Attorney in Fact

Name:

Kevin J. Keelan

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## Party: NAVIERA CONSOLIDADA, S.A. By: Name: Kevin J. Keelan Title: Attorney in Fact Party: CONÇORDE SHIPPING INC. By: Name: Kevin J. VKeelan Title: Attorney in Fact NORWEGIAN AMERICAN ENTERPRISES, INC. Party: By: Name: Kevin JU Keelan Title: Attorney in Fact Party: EMPRESA NAVIERA SANTA By:

Title:

Attorney in Fact

Name:

Kevin J. Keelan

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DATE:

### CENTRAL AMERICA DISCUSSION AGREEMENT FMC NO: 203-011075 - 014

IN WITNESS WHEREOF, the parties listed below have caused the foregoing Agreement to be executed on their behalf by their respective duly authorized officer or agent

Independent Carrier Parties

Party:

GREAT WHITE FLEET, LTD.

BY:

Dale Ploughman President

NAME: TITLE:

Great White Fleet, Ltd.